

WORKPLACE SOLUTIONS



SERVICES AVAILABLE

- **LEADERSHIP DEVELOPMENT**
Fully customizable eLearning and facilitated programs designed to improve management and leadership ability
- **EXECUTIVE COACHING**
Individual and team coaching to help you become the best leader you can possibly be—the type of person that serves as a catalyst for creating superb results
- **SEMINARS/WORKSHOPS**
A variety of half-day and full day presentations on timely workplace and talent management topics
- **CERTIFIED LEADER COACH PROGRAM**
A 12-week program that teaches you the principles and techniques of workplace coaching

EQUIPPING LEADERS TO THRIVE IN TODAY'S MARKETPLACE

Success depends on your ability to inspire excellence, develop talent, and align individual performance with business objectives. At 'The Workplace Coach,' we tailor our solutions to meet your needs and our programs are designed to educate your leaders by focusing on opportunities for immediate impact and guiding principles that continue to move the organization forward over time.

Numerous in-depth studies have reached the same conclusion: **Organizations that invest in leadership development perform better than those that don't.** In fact, investment in managers and leaders across the organization has been shown to improve bottom line financial performance, attract and retain top talent, drive performance and increase organizational agility. Your ultimate success and sustainable change is our goal!





LEADERSHIP ESSENTIALS®

A fully customizable 5-module program. Offered as an eLearning program, self-study, or facilitated course —alone or in combination with individual or team coaching. Coaching may also be in-person or virtual. Participants:

- Learn the fundamentals of dynamic leadership and effective workplace coaching.
- Practice techniques for motivating staff, generating enthusiasm and overcoming resistance to change.
- Plus, build trust across the organization, converting conflict into teamwork.

SUPERVISOR ESSENTIALS®

A management development program for newly promoted supervisors and team leaders. This program gives quick access to vital supervisory skills, management tips and people strategies to reduce costly mismanagement of people, while accelerating the learning curve. Participants learn to observe, document and evaluate performance, resolve conflicts, delegate and much more.

COACHING SERVICES

Our performance-based coaching solutions involve skill analysis, goal-setting, strategizing, developing and executing an action plan, plus on-going progress monitoring to ensure desired results are achieved.

EXECUTIVE COACHING

- Supports optimization of senior staff performance, including on-boarding
- Builds critical skills and competencies that leverage strengths, and
- Aligns executive performance and priorities with organizational strategy, goals and culture.

LEADERSHIP COACHING

- Promotes learning and hardwiring of critical communication, management, and intervention skills to maximize performance/productivity and resources

CAREER/LIFE COACHING

- Engages clients in a process of self-discovery and growth where they get clear about who they are and what they want while cultivating strengths and charting a course of action.

HEALTH & WELLNESS COACHING

- Addresses the often overlooked, health-related factors of success — helping individuals and teams enhance their vitality to improve agility and overall performance, focus and satisfaction.

ASSESSMENTS & WORKSHOPS

We provide DISC, 360 Feedback and other assessments as well as a variety of teambuilding, sales, time management, conflict resolution and communication skills workshops to help our clients thrive in an ever-evolving marketplace.

BECOME A CERTIFIED LEADER COACH®

Complete our 12-week Certified Leader Coach program and gain credibility and the recognition it brings managers and the organization for the work they do. Specifically, the CLC credential:

- Enhances management and leadership skills/knowledge
- Verifies a level of management expertise and leadership potential
- Distinguishes managers by demonstrating professional initiative and achievement
- Offers a competitive edge for career advancement, and
- Demonstrates an organization's commitment to quality

WHAT CLIENTS ARE SAYING...

- "...OUTSTANDING!" Maria Lund, CEO, First Sun EAP
- "I highly recommend Mickey & his team..." -Paul Nuttall, DIR of Operations, Bowne
- "...I speak for all of us in giving Mickey & his team our highest recommendation." Patricia Opperman, Director of Human Resources, AXA Enterprises
- "...EXCELLENT—knowledge, experience, insight and attention to detail are bar none." Cindy Harden, VP of Org Dev,
- Wealth Enhancement Group

